



# The Principles of Scientific Management

*Frederick Winslow Taylor*

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## **The Principles of Scientific Management** Frederick Winslow Taylor

Frederick Winslow Taylor was a nineteenth century American mechanical engineer concerned with management consultancy, scientific management, and industrial efficiency. His work, *The Principles of Scientific Management*, outlines the foundation for modern organization and decision theory. He does this through describing the dilemma: workers harbor fears that higher individual productivity will eventually lead to fewer jobs. Taylor's suggestion is to deride this fear by providing incentives for workers and re-framing the consumer, shareholder, and worker relationship. A great and informative read for anyone interested in efficient management practices.

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