



# Digital Marketing: A Practical Approach

*Alan Charlesworth*

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## **Digital Marketing: A Practical Approach** Alan Charlesworth

*Digital Marketing: A Practical Approach 2<sup>nd</sup> Edition* is a step-by-step guide to marketing using the Internet. Concentrating on the operational and functional aspects of this dynamic subject, the book is packed with tactical advice and real-life examples from those leading the field to help you succeed.

Written as an accessible guide to equip you for the digital element of any contemporary marketing role, Digital Marketing covers all the key topics including search engine optimization and social media marketing. With real-world case studies to illustrate digital marketing in practice and exercises to help you analyse, plan and execute effective strategies within the workplace, this practical resource will prepare you to undertake digital marketing across a variety of organizations.

More than just a book, this complete package features an associated website at [AlanCharlesworth.eu/DigitalMarketing](http://AlanCharlesworth.eu/DigitalMarketing) which hosts the case studies for the book, offers further tips and advice and provides access to a wealth of extra material such as up-to-date references and web links.

This new, second edition builds on the first edition's success by addressing the key recent developments in digital marketing including an expanded section on social media marketing and an appreciation of the impact of mobile devices. Moreover, it's been thoroughly updated throughout, with brand new cases and examples with an international range, all of which encourage the reader to quickly learn the practical applicability of the theory and practice of emarketing.

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